

# Are you Ready to Buy a Business?

Understanding your abilities and whether you're ready is the first step to buying a business. [Read Full Guide](#)

START HERE 

## MY STRENGTHS

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

## MY WEAKNESSES

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

If you don't have the necessary skills for a certain role, for instance, you're a Chef but will need a book keeper. Identify these needs.

## WHO DO I NEED TO HIRE?

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_

## WHAT TYPE OF BUSINESS SUITS ME?

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_



## HOW MUCH MONEY DO I HAVE?

ASSETS: \_\_\_\_\_

SAVINGS: \_\_\_\_\_

LOAN : \_\_\_\_\_

## HOW MUCH DO I WANT TO EARN?

WEEKLY: \_\_\_\_\_

YEARLY: \_\_\_\_\_

## HOW MUCH AM I WILLING TO INVEST?

AMOUNT: \_\_\_\_\_

Many businesses are appraised on a factor 1-3x net profit to the owner, so you can roughly calculate what you may need by multiplying yearly income x factor. You also need to consider additional costs such as; stock and equipment.

## WHAT ARE MY LOCATION REQUIREMENTS?

Suburb, building size, foot traffic, lease agreement etc

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

## WHICH BUSINESSES MEET YOUR NEEDS?

Search Bsale.com.au, write the IDs.

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_



**NEXT STEP: CONTACT SELLERS**



See how Bsale has been helping business owners since 2000 at [bsale.com.au](https://bsale.com.au)